



**FOLLOW US!**  
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 AREA CHAMBER OF  
 COMMERCE

**NETWORKING IS BACK IN FULL SWING THIS FALL!**

Click the calendar for PDF version with links & Town Council meetings.

SEPTEMBER 2024

SUN	MON	TUE	WED	THU	FRI	SAT
1	2	3	4	5	6  MEET THE ARTISTS	7 
8	9	10	11	12 	13	14
15	16	17 	18 	19 	20	21
22	23	24 	25 	26	27	28
29	30					

**2025 QUIET RESORTS  
 AREA GUIDE ADVERTISING  
 OPPORTUNITIES**

Ad Reservation Deadline: Nov. 8  
 All Ad Materials Due: Nov. 27



Every year, the Chamber produces the Discover the Quiet Resorts Area Guide, a premium publication about Southeastern Delaware. Advertising opportunities are now available for the 2025 guide, with a **10% discount for new and previous advertisers who reserve their ad before Oct. 1st!**

In 2024, **50,000 guides** were printed and distributed in 67 local businesses, 34 travel centers throughout the Mid-Atlantic region, in both Chamber Information Centers, and mailed upon request nationwide. A digital version of the guide is housed on both Chamber websites, garnering 16,600 unique viewers so far in 2024.

[Click here to learn more or reserve your ad space!](#)

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## 2 AROUND THE CHAMBER



### SCHEDULE OF EVENTS

#### MEET THE ARTISTS OF GALLERY ONE

FRIDAY, SEP. 6 | 5 - 7 PM  
Gallery One

#### ARTIST EXHIBITS

SATURDAY, SEP. 7 | 10 AM - 5 PM  
Downtown Bethany Beach

#### WINE TASTING

SATURDAY, SEP. 7  
1 - 3 PM or 4 - 6 PM  
Harvest Tide Steakhouse 3rd Floor



AWARDS & MEMBER CELEBRATION

### REQUEST FOR PROPOSAL: EVENT HOST RFP Deadline: Sep. 16

The Chamber is requesting proposals for member businesses interested in hosting the 2024 Best of the Quiet Resorts Awards & Member Celebration!

RFP's are due back to Emily at membership@thequietresorts.com by end of business Monday, September 16th.

[Click here to learn more and submit your RFP.](#)

# Membership 101

**THURSDAY, SEP. 12 | 4 - 5 PM**  
**Chamber's Fenwick Island Office**  
(36913 Coastal Hwy., Fenwick Island)

Are you new to the Chamber or a long time member looking for a BFACC crash course? Join this hour long class to learn about member benefits, monthly networking events, how you can login to your member information center, and more!

Space is limited so RSVP today and be sure to bring collateral to display in the Information Centers.

[Click here to RSVP.](#)




**TOPIC: DELAWARE EARNS**  
**TUESDAY, SEP. 17 | 12 - 2 PM**  
**Chamber's Dagsboro Office**  
(33370 Main St., Dagsboro)

Registration for, or filing for exemption from, Delaware EARNS is open now until October 15th, so this is the perfect opportunity to come and register onsite with support from DE EARNS Program Director, Ted Griffith, or learn more about what this program means for your business.

This is a complimentary event courtesy of the BFACC and lunch will be provided!

[Click here to RSVP.](#)

### 3 AROUND THE CHAMBER



**ATLAS YOGA GRAND OPENING**  
**TUESDAY, SEP. 17TH | 5:30 - 7:30 PM**  
**Atlas Yoga**  
(118 Atlantic Ave. #402, Ocean View)

Celebrate Atlas Yoga's grand opening with a complimentary Harvest Full Moon Flow yoga class from 5:30 - 6:30 PM, followed by an open house and ribbon cutting 6:30 - 7:30 PM! The ribbon will be cut at 7:00 PM.

[Visit this link](#) to secure your spot for the Harvest Full Moon Flow and use code "CHAMBER" at checkout for complimentary pricing, courtesy of Atlas Yoga!

[Click here for more information.](#)



**OFFICE HOURS WITH THE DE SBDC**  
**THURSDAY, SEP. 17 | 8:30 - 10:30 AM**  
**Chamber's Dagsboro Office**  
(33370 Main St., Dagsboro)

The [DE Small Business Development Center](#) is holding office hours once a month at one of the BFACC offices! Join them in September at the Dagsboro office and learn more about this robust resource for small businesses.



**DE PAID LEAVE WITH L&W INSURANCE**  
**WEDNESDAY, SEP. 18TH | 8:30 - 10:00 AM**  
**Su Casa - Ocean View**  
(86 Atlantic Ave., Ocean View)

Delaware's new Paid Family Medical Leave program is here, and it's transforming how businesses manage employee benefits! This is your chance to get ahead of the curve with insights from industry expert, L&W Insurance.

This is a complimentary event, courtesy of L&W Insurance, and breakfast will be provided.

[Click here to RSVP!](#)



**SEED & SAPLING MEDSPA GRAND OPENING**  
**+ MIXER WITH THE MILLSBORO CHAMBER**  
**THURSDAY, SEP. 19 | 4 - 7 PM**  
**Seed & Sapling**  
(246 Clayton Ave., Frankford)

Join the BFACC and Greater Millsboro Chamber in celebrating the grand opening of Seed & Sapling Medspa Retreat!

This mixer will take place from 4 - 7 PM, with the ribbon to be cut at 5:30 PM.

[Click here to RSVP!](#)

## 4 AROUND THE CHAMBER



**TUESDAY, SEP. 24 | 4:30 - 6:30 PM**  
**Bethany Blues BBQ - Bethany Beach**  
(6 N Pennsylvania Ave., Bethany Beach)

The September Business After Hours at Bethany Blues is one you won't want to miss! The BFACC will be kicking off a full fall of networking and celebrating sponsors and beneficiaries of the 46th Annual Bethany Beach Boardwalk Arts Festival.

[Click here to RSVP.](#)

**DON'T MISS THIS** 

## FEDERAL RESERVE BANK PHILADELPHIA



**SESSION 2: PHILADELPHIA FED + BFACC COMMUNITY PERSPECTIVES DISCUSSION**  
**TUESDAY, SEP. 25 | 9 - 11 AM**  
**Fenwick Shores**  
(1501 Coastal Hwy., Fenwick Island)

The Federal Reserve Bank of Philadelphia and BFACC are holding the second session in their Community Perspectives Discussion series on September 25th! This two-part series seeks to better understand how current labor market conditions are impacting Sussex County. You do not need to have attended session 1 to register for session 2!

[Click here for more information.](#)

### CHAMBER RELAUNCHES LOCAL CUISINE WEBSITE!

The BFACC has revamped [localcuisinede.com](http://localcuisinede.com) to be a comprehensive guide for dining establishments, hotels, and vacation rentals in the Quiet Resorts! If your business falls in one of those categories, [check your listing](#) and help us put your best foot forward!

### 2025 CORPORATE SPONSORSHIPS OPEN NOW

Fall means the Chamber staff is drafting Corporate Sponsorship Agreements for 2025! Are you interested in advertising in the 2025 Discover Guide and sponsor events in 2025? You're likely going to benefit from being a Corporate Sponsor! Email Lauren to discuss, at [lauren@thequietresorts.com](mailto:lauren@thequietresorts.com).

### NOMINATIONS OPEN: BFACC BOARD OF DIRECTORS

The BFACC is seeking nominations to fill 3 seats on its Board of Directors in 2025! Looking to get more involved with the Chamber and serve your business community? Send nomination letters, for yourself or a coworker, and 3 references to Lauren at [lauren@thequietresorts.com](mailto:lauren@thequietresorts.com).

### SPONSORSHIP OPPORTUNITIES OPEN!

[Click here for a sponsor form](#) or email Alyssa at [events@thequietresorts.com](mailto:events@thequietresorts.com).



**fire & ice**  
FESTIVAL  
THE QUIET RESORTS, DE

## A Weekend for the Books

**Jan. 31 - Feb. 2, 2025**

EXPERIENCE SOUTH COASTAL DELAWARE LIKE NEVER BEFORE!

Bethany Beach | Clarksville | Dagsboro | Fenwick Island | Frankford | Millville | Ocean View | Roxana | Selbyville | South Bethany



5 FROM OUR PARTNERS

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## 6 RENEWING MEMBERS - AUGUST 2024

Thank you for your continued support of the Chamber. Happy anniversary!

*\*The members listed are only those who renewed in August. Logo's shown for businesses with 25+ years of Chamber Membership that renewed in August.\**

### 40+ YEARS

41 - Harpoon Hanna's

### 39 - 30 YEARS

38 - Mr. Natural Bottled Water, Inc.

### 29 - 20 YEARS

26 - Old Pro Golf  
26 - South Coastal Library  
26 - Town of Ocean View  
23 - Michael McCarthy Stones  
22 - Bethany Auto Parts & Marine Supplies  
22 - Sunshine Plaza  
21 - Bishop-Hastings Funeral Home  
20 - Good Earth Market  
20 - W&T - Weidman & Townsend

### 19 - 10 YEARS

19 - Temple Bat Yam  
18 - Patti's Hallmark Shop  
17 - Dirty Harry's Restaurant  
15 - SurfFishingSpecialties.com  
15 - Small Business Administration  
14 - Herker Property Maintenance  
12 - Mills Creek Builders & Companies, Inc.

### 9 - 2 YEARS

7 - Linkbank - Dagsboro Branch  
7 - Chad J. Toms, Esquire of Whiteford, Taylor & Preston, LLC  
6 - PIECES on Main  
5 - Shaka Shack  
3 - Bethany Brewing  
3 - Nicole Peterdozzi - Realtor with Coldwell Banker  
3 - Sandy Pony Donuts  
3 - Preston Productions Inc. / dba Delaware Motion Pictures

### 1 YEAR

1 - Property Tenders LLC  
1 - Trendy Shore Boutique  
1 - Delaware SBDC  
1 - Adobe Acrobat  
1 - Nally Ventures, LLC  
1 - Hurricane Martial Arts  
1 - Patterson Schwarz Real Estate - Kim Bowden  
1 - Beach House Weeds



## WELCOME NEW MEMBERS!

**Ace Handyman Services -**

**Seaford Rehoboth**

31038 Country Gardens, D-1

Dagsboro, DE 19939

Bill Ciskowski | 302-604-9389

bill@acehandymanervices.com

**Schell Brothers Foundation**

20184 Phillips St.

Rehoboth Beach, DE 19971

Sheena Vanderhook

302-226-1994

sheena@schellbrothersfoundation.com

**Clean for Shore**

119 Pebble Dr.

Dagsboro, DE 19939

Terri Cohee | 302-604-9389

cleanforshore1@gmail.com

**JMC PTO**

252 Clayton Ave.

Frankford, DE 19945

Khara Bauer | 302-732-3808

jmclaytonpto@gmail.com

**Concierge Travel Agency**

Ocean View, DE 19970

Shardae McAlister

484-475-5603

shardae.mcalister@gmail.com

**Surf Bagel - Fenwick Island**

Katie Frederick

302-616-7873

katie@surfbagel.com

## 7 FROM OUR PARTNERS

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[jcarter2@mediacomcc.com](mailto:jcarter2@mediacomcc.com)

MEDIACOM  
BUSINESS



# 8 PHOTO BOARD - AUGUST 2024

Good Vibes Tiki Cruises Ribbon Cutting, Aug. 7



Kalena Jewelers Ribbon Cutting, Aug. 8



Presented by the Bethany-Fenwick Area Chamber of Commerce

## Lifeguard Awards

Thank you to the local beach patrols for a safe summer and to the sponsors of the 2024 Lifeguard Award Celebration!

La Vida Hospitality, Fells Point Surf Co., Anne Powell Del Vecchio - Coldwell Banker, Banks Wines & Spirits, Coastal Services, Custom Mechanical, Law Offices of Scott & Shuman, Piper By Marni, PNC Bank of Bethany Beach, Sea Colony Recreational Association, Bank of Ocean City, Scherer Financial Advisors, Taylor Bank, and Clove & Cedar Coffeebar



BFACC Donation to Sussex County Lifesaving Association, Aug. 13

**Congrats Lifeguards of the Year**

<b>Bethany Beach Patrol</b> Jonathan Matta	<b>Delaware State Beach Patrol</b> Travis Stanitis
<b>Fenwick Island Beach Patrol</b> Kaelan Wright	<b>Middlesex Beach Patrol</b> Hayden Harmon
<b>North Bethany Beach Patrol</b> Kevin Hall	<b>Sea Colony Beach Patrol</b> Sam Peterson
<b>South Bethany Beach Patrol</b> Meg Macauley	<b>Sussex Shores Beach Patrol</b> Helena Nester



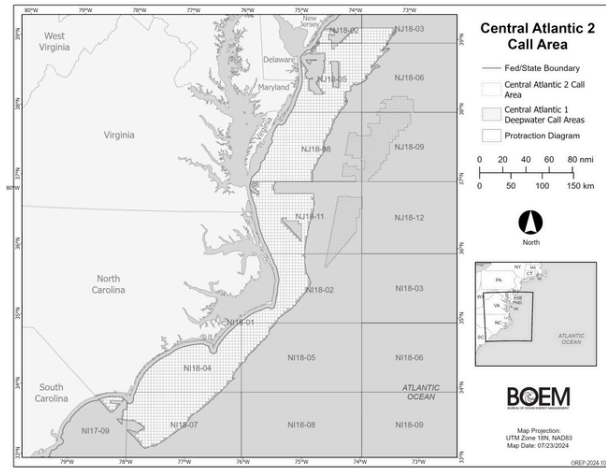


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## 9 DAILY DIGEST

### BOEM PUBLISHES CALL FOR INFORMATION AND NOMINATIONS ON SECOND OFFSHORE WIND SALE IN THE CENTRAL ATLANTIC

On August 21, 2024, the Bureau of Ocean Energy Management (BOEM) announced that it will publish a Call for Information and Nominations for a second offshore wind sale in the Central Atlantic (map below). There is now a 60-day public comment period, until October 21, 2024, before BOEM will review commercial nominations for the sale of this Central Atlantic 2 Call Area. BOEM will be holding multiple digital and in-person public meetings during the public comment period.



On Thursday, September 5th, the Governor will be signing the following environmental bills:

1. SB 265 - Offshore Wind
2. HB 9 - State Fleet Electrification
3. HS 2 for HB 13 - EV Equipment Financial Support
4. SB 237 - Climate-Forward Comprehensive Planning
5. HB 402 - Solar Infrastructure on State Buildings

[Click here for more information and the BOEM reports on Central Atlantic 2 Call Area.](#) [Click here for the public meeting schedule.](#)

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### DIGITAL EQUITY GRANT OPPORTUNITIES

With funding from the federal Digital Equity Capacity-Building Grant currently in review, the Delaware Broadband Office (DBO) plans to offer approx. \$1 million in sub-grants for digital equity initiatives in Delaware. These are intended to support each communiti’s priorities, pilot or replicate new approaches, and reach people wary of government services or unfamiliar providers. This is a separate program from the Digital Equity Competitive Grant, for which applications are to be submitted to the National Telecommunications and Information Administration by September 23, 2024.

[Click here to learn more!](#)

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### SPORTS TOURISM CAPITAL INVESTMENT FUND APPLICATIONS

The Delaware Tourism Office reopened the Sports Tourism Capital Investment Fund for applications on August 1, 2024. The fund is intended to provide support to new or existing sports facilities that hold events throughout the year to attract out-of-state visitors and contribute to the state and local economy.

Applications for the investment fund will be accepted by the Delaware Tourism Office until September 13, 2024, at 4:00 PM. More information on eligibility, funding requirements, and complete program regulations can be found on the Delaware Tourism Office website.

[Click here to learn more!](#)

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# 10 ABOUT THE CHAMBER

## OUR MISSION

The Chamber's mission is to develop and implement destination events, participate in advocacy efforts, and provide opportunities for networking, marketing, and education with the overall goal of improving member success and enhancing the quality of life in the Quiet Resorts.

## STAFF

<b>Executive Director</b> Lauren Weaver   ext. 118 lauren@thequietresorts.com	<b>Member Relations Manager</b> Emily Mais   ext. 116 membership@thequietresorts.com
<b>Communications &amp; Marketing Manager</b> Matt Marsillii   ext. 111 communications@thequietresorts.com	<b>Events Manager</b> Alyssa Weaver   ext. 115 events@thequietresorts.com
<b>Visitor Services &amp; Admin. Assistant</b> Sarah Spencer   ext. 110 info@thequietresorts.com	<b>Info. Center &amp; Social Media Rep.</b> Olivia Lease   ext. 110 visitorinfo@thequietresorts.com

## BOARD OF DIRECTORS

### Executive Board

**President:** Regan Roberts-Deck, *Custom Mechanical*  
**President-Elect:** Kritsin Lang-Miller, *Forever Media*  
**Past President:** Zach Evans, *Mountaire Farms of Delmarva*  
**Vice President:** David Szumski, *Beebe Medical Foundation*  
**Treasurer:** Jerry Rawlins, *PKS & Company, P.A.*  
**Secretary:** Kami Banks Kane, *Banks Wines & Spirits*

### Directors

Alison Schuch, *Fells Point Surf Co.*  
Anna Fagan, *DE Center for the Inland Bays*  
Garth Troescher, *Garth Enterprises, LTD*  
Jen Neal, *Vacasa - Sea Colony*  
Kathy McDonald, *La Vida Hospitality Group*  
Meg DeGrafft, *Tunnell & Raysor*  
Stephen C. Soulas, *Northwestern Mutual*

## 2024 CORPORATE SPONSORS

### PLATINUM SPONSORS

Banks Wines & Spirits  
Bethany Beach Books &  
The Book Drop  
Bethany Beach Ocean Suites &  
Hotel Bethany Beach  
Coastal Point  
Common Ground Hospitality

### GOLD SPONSORS

47 ABC/WMDT-TV  
Beach Liquors  
Beebe Healthcare  
Coastal Tented Events &  
Coastal Vacation Rentals  
Fells Point Surf Co.  
Forever Media, Inc.  
Heather's Home Works  
La Vida Hospitality  
Long & Foster - Bethany Beach  
NV Homes / Ryan Homes  
Piper by Marni  
PNC Bank

### SILVER SPONSORS

Bethany Blues  
Coastal Services  
DiFebo's Restaurant & Deli  
DiFebo's Market  
Garth Enterprises, LTD  
Mango's / Heidaway  
McKee Builders  
Millville Boardwalk  
Mountaire Farms of Delmarva  
Nally Ventures, Nally Homes &  
Nally Group  
Renewal by Andersen

### BRONZE SPONSORS

Bethany Boathouse  
Bunting & Murray Construction Co.  
Captain's Quarters  
Arcade & GoKarts  
Carl M. Freeman Companies  
Creative Concepts  
Custom Mechanical  
Su Casa  
Tangerine Goods

## CHAMBER OFFICES



Fenwick Island  
36913 Coastal Hwy., Fenwick Island



Dagsboro  
33370 Main St., Dagsboro